



THE SITUATION

Bruce Santiago had been working with Perfect Golf Event to plan the Saint Mary's and Saint Andrew's Golf Outing for months. But spring showers threatened to ruin the event and put fundraising dollars at risk. Seeking peace of mind, Bruce turned to Vortex Weather Insurance for a custom one-day policy that would help cover his potential losses if it were to rain. The policy was a ladder approach with multiple triggering thresholds. The more rain that fell, the more thresholds were reached, the more payouts occurred. Turns out, he made the right call. The event was significantly impacted by rain, and the \$50,000 policy was triggered by .20 and .33 inches of recorded rain resulting in a \$20,000 payout. This payout helped cover event costs and bolster fundraising dollars. We call that a win-win.

THE POLICY

EVENT NAME: Saint Mary's and Saint Andrew's Golf Outing

LOCATION: Shawangunk Country Club, Ellenville, New York

DATE: April 29, 2023

COVERAGE: 8 a.m. – 5 p.m.

RAIN THRESHOLD: .33 inches

PAYOUT: \$20K

THE OUTCOME

It rained over .33 inches, so Bruce received a payout of \$20,000 in less than two weeks.



*I recently organized the Saint Mary's and Saint Andrew's Golf Outing in Ellenville, New York, and used Vortex Weather Insurance and Perfect Golf Event. **Vortex provided us with rain insurance coverage which was invaluable when the event was rained out. Our payout helped us cover our expenses and fundraising goals.** Perfect Golf Event helped us with our player registrations and online event promotion which made the process much easier. I highly recommend Vortex and Perfect Golf Event to anyone looking for reliable and professional services for their golf events.*

— Bruce Santiago

